Agenda Item: 3 Meeting Date: 10/28/22

REVENUE

Revenue Category	2020/21	2021/22	2022/23 Projected	
Application (CA)				
Application (Foreign)	\$442,360	\$452,657	\$487,500	
Application (O-O-S)				
Renewal	\$3,207,238	\$3,230,197	\$3,267,000	
Delinquent Fees	\$75,921	\$83,160	\$84,150	
Endorsement	\$21,075	\$28,225	\$22,500	
Duplicate License	\$3,550	\$4,200	\$4,250	
Cite and Fine	\$13,097	\$23,134	\$25,000	
Miscellaneous	\$21,759	\$17,396	\$10,900	
Total Revenue	\$3,785,000	\$3,838,969	\$3,901,300	

Projected Workload 2022/23	Current Fees 2022/23		
1,625	\$300		
9,900	\$330		
245/5	\$330/\$660		
900	\$25		
170	\$25		
var	var		
var	var		

EXPENDITURES

Expenditure Items	2020/21	2021/22	2022/23 Projected
Salary & Benefits	\$1,740,884	\$1,872,513	\$1,928,716
Training	\$2,205	\$455	\$1,500
Travel	\$1,340	\$5,798	\$10,000
Printing	\$23,653	\$18,271	\$30,000
Postage	\$6,739	\$12,675	\$15,000
Equipment	\$13,434	\$32,539	\$15,000
ProRata ¹	\$558,257	\$608,170	\$694,000
Fingerprints	\$9,512	\$12,152	\$12,000
All Other Fixed Expenses ²	\$303,455	\$316,741	\$325,000
Division of Investigation	\$0	\$0	\$0
Attorney General	\$439,409	\$404,061	\$450,000
Office of Admin Hearings	\$82,040	\$80,001	\$80,000
Court Reporter Services	\$5,340	\$6,667	\$7,500
Evidence and Witness	\$24,200	\$17,175	\$20,000
Total Expenditures	\$3,210,468	\$3,387,218	\$3,588,716

Actual Exp. thru 08/31/22	Budgeted 2022/23
\$315,776	\$2,043,000
\$0	\$12,000
\$303	\$42,000
\$3,746	\$30,000
\$436	\$31,000
\$5,004	\$0
\$149,500	\$694,000
\$0	\$66,000
\$31,400	\$434,000
\$0	\$0
\$57,964	\$462,000
\$0	\$137,000
\$494	\$0
\$3,475	\$32,000
\$568,098	\$3,983,000

¹ ProRata includes ONLY departmenta services as of 2017/18. Statewide pro rata is now taken directly from the fund as noted below

FUND CONDITION

	2020/21 FINAL	<u>2021/22</u> FINAL	2022/23 PROJECTED	2023/24 PROJECTED	2024/25 PROJECTED
	111174	IIIVAL	TROOLOTED	TROOLOTED	TROOLSTED
Beginning Reserve, July 1	\$909	\$1,361	\$1,721	\$1,889	\$1,960
Prior Year Adjustments	-\$43				
Total Revenues	\$3,785	\$3,839	\$3,901	\$3,912	\$3,912
TOTAL RESOURCES	\$4,651	\$5,200	\$5,622	\$5,801	\$5,872
Budget Expenditure	\$3,210	\$3,387	\$3,589	\$3,697	\$3,808
Statewide ProRata	\$165	\$239	\$268	\$268	\$268
Supplemental Pension Payout	\$76	\$76	\$76	\$76	\$76
Reimbursements	(\$161)	(\$223)	(\$200)	(\$200)	(\$200)
TOTAL EXPENDITURES	\$3,290	\$3,479	\$3,733	\$3,841	\$3,952
RESERVE, JUNE 30	\$1,361	\$1,721	\$1,889	\$1,960	\$1,920
MONTHS IN RESERVE	4.7	5.5	5.9	6.0	5.9
WONTED IN RESERVE	4.7	5.5	5.9	6.0	5.9

² All Other Fixed Expenses include general expenses, communications, facility operations, data processing maintenance, consultant and professional services, examinations and Teale Data Center.